



# Washington D.C.



Retail Oilheat Businesses	Sales (000's)	Annual Payroll (000's)	Employees
3	21,289		

Data source for locations, payroll, sales: US Census Bureau, 2010 County Business Patterns and industry resource data.  
 Sales data: Oilheat volume x avg. price for no.2 distillate heating oil in state for 2012 as reported by Energy Information plus a 7% allowance for HVAC sales.

**More than 6,259 housing units in the state use oilheat.**



**Estimated number of consumers in state using oilheat** **162,763**

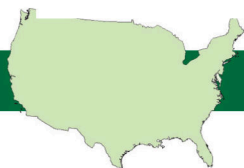
Number of units X 2.61 (average no. of consumers per household)



**Total oilheat volume** **4,999 thousands/gallons**

Residential and commercial sales of distillate heating oil and kerosene 2011 EIA

**Percent of occupied housing units in state using oilheat** **2.5%**



## Oilheat — the National Picture

**More than 6.9 million housing units in the USA use oilheat**

**Estimated number of consumers in the USA using oilheat** **17,940,00**

Number of units X 2.6 (average no. of consumers per household)

**Total oilheat volume in the USA** **6,340,000,000 gallons**

Residential and commercial sales of distillate heating oil and kerosene 2011 EIA